



Final Date: 4-MAR-2016
To: Service Managers
From: Jaguar Land Rover North America, LLC
Subject: Jaguar Land Rover Veterans Careers Program

Terms & Conditions of the Jaguar Land Rover Veteran Careers Program

Jaguar Land Rover North America, LLC ("JLR") has established the Jaguar Land Rover Veterans Careers Program ("Program") to meet the growing and predicted future retailer demand for talented and experienced technicians. The purpose of the Program is to help JLR's authorized retailers ("Retailers") to attract skilled former military technicians to become brand-certified Jaguar Land Rover Service Technicians, which will expand the pool of qualified personnel employed by Retailers. Veteran candidates for other Retailer positions may be available, upon request by the Retailer, for hiring by the Retailer as well, and can be handled on an as needed basis with the program administrator.

Veterans hired by the Retailer through this Program are required to be enrolled within thirty (30) days of hire into the three-week 'Level 2' training program conducted at the JLR Atlanta ACADEMY. The Level 2 program is offered monthly. Retailers are expected to provide mentorship and on-the-job training to ensure the Veteran Technician's successful integration into the Retailer's Service Department team.

Graduates will receive credit for JLR instructor-led classes listed on the next page. In addition to instructor-led classes, Veteran participants will be required to complete various Self-Study Programs (SSP) and Web-Based Training (WBT) modules to enhance their product knowledge in accordance with **Attachment A** to these Terms & Conditions.

Here is how the Jaguar Land Rover Veterans Careers Program will work:

1. Retailers that want to participate in this Program must first complete this form and register online at www.jlrvets.com. Registration does not guarantee availability, placement, and/or enrollment of Veteran candidates, as the program will be administered based on demand. This Program is being operated and managed by CALIBRE Systems, Inc. ("CALIBRE").
2. Once a Retailer has registered through the online portal, the Retailer will be contacted by CALIBRE to discuss the initial available Veteran talent pool and specific requirements based on demand in the Retailer's area. CALIBRE will establish an account for the retailer within the online portal to track the Retailer's technician job vacancies, along with the status of applications,

interviews, hiring actions, and the scheduling and completion of Level 2 training. Retailers must identify their primary point of contact as part of the registration process, and CALIBRE will work with that individual to fill the Retailer's requirements. A Retailer may contact the CALIBRE staff at any time to request Program assistance, or to request additional Veteran candidates, by sending an email to: retailers@jlrjets.com.

3. The decision to employ or not to employ any candidate through the Program is entirely up to the Retailer, and as such, the Retailer should conduct its routine background checks and go through its normal hiring process and criteria. Retailer understands and acknowledges that participation in the Program does not create an employment or joint employment relationship with JLR nor any of its affiliates, and that JLR:
 - a. Has no authority and will not participate in hiring, firing, promotion, demotion or disciplinary decisions with respect to Retailer's hire(s) through the Program;
 - b. Will not supervise the hours or work to be performed by Retailer's hire(s) through the Program;
 - c. Is not responsible for the payment of wages to Retailer's hire(s) through the Program;
 - d. Will not provide employment benefits to the Retailer's hire(s) through the Program, such as access to group insurance policies, workers' compensation or qualified retirement plans;
 - e. Will not provide unsolicited training to Retailer's hire(s) through the Program, beyond the Program;
 - f. Will not supply tools or equipment to Retailer's hire(s) through the Program, beyond the Program.
4. Retailer understands and agrees that JLR and CALIBRE have no liability to Retailer, or any third party regarding this program or the candidates submitted to the Retailer for consideration. Further, should any claims be brought by the Retailer or a third party against JLR or CALIBRE for any acts or omissions of a candidate in this program, or by any employee of Retailer arising from the terms and conditions of his or her employment, Retailer will defend and indemnify JLR and CALIBRE from any such claims, including, but not limited to, damages.

5. Once the Retailer has hired a candidate, JLR will charge the Retailer a Program fee of \$8,000.00 (per candidate hired) to help defray the cost of the Program. Costs are billed through the Retailer's JLR Parts Account at time of hiring. Within one hundred and eighty (180) days of hire, if a Veteran candidate hired by the Retailer through the Program, after receiving the applicable Level 2 training, is terminated for unsatisfactory job performance, the Retailer will have the option of hiring another Veteran candidate at no additional Program fee. In such event, the Retailer must notify the CALIBRE Program Manager within five business days by sending an email to retailers@jlrjets.com. At that time, CALIBRE will also discuss with the Retailer the available options for obtaining a replacement Veteran candidate through the Program.
6. Within thirty (30) days of hire by the Retailer (subject to availability and capacity), each Veteran candidate hired through the Program will attend the Level 2 Training Program, which will be offered at the JLR Atlanta ACADEMY. The ACADEMY will offer the program monthly. Travel costs associated with the Level 2 Training Program will not be covered by the Program fee or reimbursed by JLR or CALIBRE. Level 2 Training registration may not be immediate and may be limited by scheduled sessions and capacity, in which case, the Retailer shall enroll the Veteran candidate for the next available Level 2 Training Program.
7. CALIBRE may contact the Veteran candidate and the Retailer from time to time for program improvement purposes.
8. Upon successful completion of the Level 2 Training Program, each graduate will be a Level 2 Certified Technician.

If your retailer wishes to participate in the Program, please provide the following information in the form below. Please understand that JLR reserves the right to amend this Program at any time, for any reason, with or without advance notice to the Retailer. Further, nothing in these Terms & Conditions shall, or shall be deemed to, modify, alter, amend, edit, supersede and/or otherwise change any existing agreements – including the Retailer agreement – between JLR and Retailer.

Registration Form (To be completed online)

Jaguar Land Rover Retailer Information

Business Name

Retailer Code

Name of Retailer Principal / Authorized Hiring Agent

Date

Address

Address 2

Address 3

City

State

Zip Code

Retailer Service Manager Information

Retailer Service Manager First Name

Retailer Service Manager Last Name

Service Manager's Email Address

Service Manager's Phone Number

I have read, understand, and agree to the Jaguar Land Rover Veterans Careers Program Agreement.

Signature

Attachment A

Web-Based Learning

ED2100005_0814	Measuring Skills
ED2200006_0814	Steering and Wheel Alignment
ED2400004_0814	Principles of Electrics
ED2X00002_0814	Introduction to TOPlx
ED2X00003_0814	SDD New User
EDASS00025_0814	Battery Care Requirements
JLR-T&D	JLR T&D Tutorial
TC-JLR-WEB	Technical Communications Systems Overview JLR Web
WV-JLR-6HP	Web Video - JLR-6HP Trans Fluid Check
EL1900274_1115	Introduction to Land Rover 2016
EJ1900263_1115	Introduction to Jaguar

Instructor-Led Learning

CD2X00003	SDD New User
CL2400004	Principles of Electrics
CD2100005	Measuring Skills
CD2200006	Steering & Wheel Alignment
AJ2S100199/202	Level 2 Practical Assessment (if veteran fails assessment, he will need to return to one of the ACADEMYs for re-assessment)